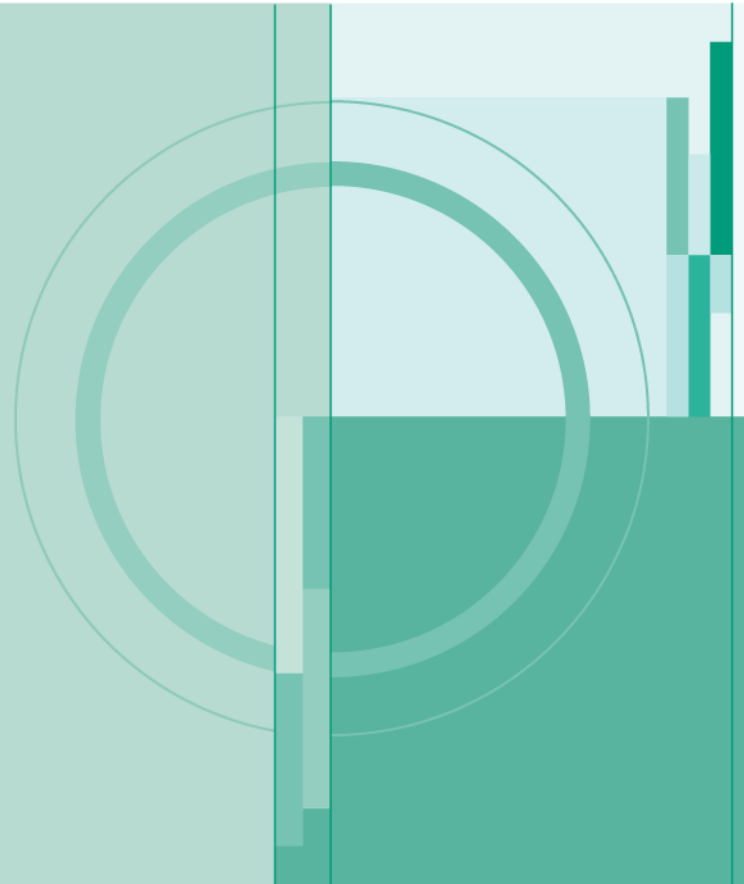


Managing the Law Firm Labor Force



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Managing the Law Firm Labor Force

Change is like heaven, everyone wants to go there but no one wants to die.

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- Culture matters
- Layoffs impact culture
- Who, what, where, when and how make a difference to the success of the firm
- Diversity considerations

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Alternatives:

- Fewer new hires
- Lowering compensation expectations of partners and associates
- Measuring performance and compensating by merit
- Different paths to partnership

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Understand the domino effect

