Our Business is Your Success

We offer custom programs for law firms and organizations in substantive law and policy disciplines, business skills, leadership, and management topics. Located just steps from the U.S. Capitol and the Supreme Court, Georgetown Law is perfectly situated at the crossroads of global law and leadership.

For 150 years, Georgetown Law has been a leader in legal education. Our students learn in the place where law is made. Our Washington campus regularly convenes heads of state, prominent jurists, in-house counsel, political and business leaders, as well as those at the helm of multinational organizations. All executive programs reflect Georgetown Law’s signature spirit of global excellence, real-world expertise, and a commitment to client service. There is no better setting to enhance your legal and leadership skills.

The Georgetown Law Office of Executive and Continuing Education also offers Open Enrollment, Certificate and Continuing Legal Education Programs in a variety of areas. Many of these intensive, non-degree programs offer certificates of completion. Our client base consists of law firms, corporations, governments, diplomats, NGOs, international organizations, and other private sector leaders from around the globe.
Executive Education for Lawyers, by Lawyers.

As a leading law school, we understand attorneys. When you select Georgetown Law Executive Education, you unlock unrivaled access to top legal, regulatory, and management experts. Our programs are designed and led by pre-eminent Georgetown Law faculty – all thought-leaders in their fields with deep practical experience. Our executive program faculty not only know law, policy and business – they shape it. From testifying on Capitol Hill to advising leading CEOs, our faculty are actively involved outside of the classroom in today's most pressing law, policy and business matters. At Georgetown Law, you will learn from faculty with vast legal, corporate, and regulatory experience at the highest levels in Washington and around the globe.

Our influence is boundless – we also draw from the broader Georgetown University community, incorporating faculty from the McDonough School of Business, the Walsh School of Foreign Service, and beyond. This extensive partnership allows us to bring unmatched real-world expertise and deep business acumen to the conversation, as well as a sophisticated understanding of the opportunities and challenges of the present-day legal career.

Interactive, Experiential Learning Designed for Impact.

All Georgetown Law programs feature interactive learning styles tailored for accomplished professionals, with an emphasis on global best practices. We enhance substantive discussions by integrating team-building exercises, hands-on learning, and case study analysis. We emphasize the practical skills needed to effectively influence people, cultivate professional relationships, and create and maintain a competitive advantage.
Participants will develop critical communication, business development, and teamwork skills. Georgetown Law Executive Education cohorts gain a better understanding of their organization’s strategic and business needs and their roles as leaders.

**One size does not fit all.**

We meet clients where they are, working together to provide concierge-level service, tailoring programs to participant experience levels, and an organization’s professional development needs. Our goal is to create lasting partnerships with our clients. We pride ourselves on client retention.

Programs can take place online, at Georgetown Law, at client offices, or around the globe. Select “Capital Experience” programs will involve site visits to program-relevant Washington, DC locations, often including exclusive opportunities to meet with members of Georgetown’s extensive alumni network and other Washington, DC leaders. Sample site visits could include trips to DC-area multinational organizations, government agencies, Capitol Hill offices, and leading non-profits. Every program detail is curated to clients’ satisfaction and to enhance the skills required for success in today’s continually evolving legal and business marketplace.

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**Executive Education Cohorts**

- Sharpen leadership and management skills
- Actively engage in interactive exercises, small group discussions and case analysis
- Increase substantive understanding of relevant law and business principles
- Build relationships by networking with peers and prominent faculty experts
- Enjoy efficient, condensed programs tailor-made for busy professionals
- Immediately apply practical lessons learned
- Engage with prominent Washington, DC law, policy, and business leaders
- Join the exclusive Georgetown Law Executive Education global network
Custom Training, Limitless Possibilities

Georgetown Law Executive Education customizes programs for each client. Programs vary in length and can be delivered in person, online, or in a hybrid format. With multiple program modules to offer, endless opportunities for innovation, and new program offerings consistently under development, we can confidently meet your content needs.

Select program modules include:

**Law Firm Finance Modules**
- The Business of Law — Law Firm Economics
- Legal Spend from the Client’s Perspective
- Introduction to Accounting and Corporate Finance for Lawyers
- Mini “MBA” for Lawyers

**Substantive Law Modules**
- Anti-Corruption and Corporate Compliance
- Navigating Washington – Effective Lobbying and Advocacy
- Global Best Practices in Non-Profit Governance and Endowment Management
- Conflicts of Interest for Corporate Boards of Directors
- Advanced Topics in Corporate Governance
- Drafting Effective Non-Disclosure Agreements
- AI and Bias
- Intellectual Property
- Privacy, Cybersecurity, and Breach Incident Response
- Negotiation
- #MeToo Training

**Leadership Modules**
- Fundamentals of Leadership Styles
- Managing Difficult Conversations: Giving and Receiving Feedback
- Teams and Team Building
- Leadership and Mindfulness
- Moving from a Producer to a Manager
- Innovation in Management
- Innovative Problem Solving Through Design Thinking

**Career Development Modules**
- Career Development Planning for the Seasoned Practitioner/Leader
- Life and Career Design

**Strategic Planning and Management Modules**
- Strategic Planning in Professional Services Firms
- Small “n” Negotiations
- Personal and Team Branding
- Organizational Behavior
- Creating and Changing Cultures

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Contact us today to discuss your custom training needs.

Christine Washington, Senior Director, Executive Education
cqw@georgetown.edu, +1.202.662.9101

Roger Bourcicot, Program Coordinator, Executive Education
rb1372@georgetown.edu, +1.202.662.4603

To join our mailing list, contact lawexeced@georgetown.edu and receive information about forthcoming Open Enrollment, Certificate, and Continuing Legal Education Programs.

Georgetown Law, Office of Executive & Continuing Legal Education