

| OUTLINE 1 | |
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| IRREVOCABLE OFFERS • Option K (45, 87) (Ragosta) • Firm Offers • GC/SubK (Drennan, Baird) | 7-10 |
| ACCEPTANCE • When (mailbox rule) • In reasonable manner/medium | 10-12 |
| MODES OF ACCEPTANCE • Promise • By act (klockner) (Bishop – notice) • Subjective (Int'l) • Conduct (Polaroid) • Silence (Vogt, Kukuska, Laurel) | 12-16 |
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| PAROL EVIDENCE RULE • Williston v. Corbin (Mitchell v. Masterson) • RST (partial v. complete; consistent terms – Hunt Foods v. Alaska) | 20-23 |
| INTEPRETATION • Plain meaning v. liberal rule; RST (Steuart v. Pacific Gas; Spaulding) • Indefiniteness (see breach and remedy) [Academy v. Cheever] ○ Supplying missing terms (33, 204) [Haines, Saliba] ○ UCC Gap Fillers (Martin, Moleenar) ○ CP, CD, UT (RST and UCC) ○ Modifications ○ Misunderstanding (Raffles, Frigalment, Mayol) ○ Mistake (Sherwood, Wood v. Boyton) ○ Misrepresentation | 23-40 23-24 25-30 26-28 28-30 30-32 32-33 33-36 36-39 |
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| <ul style="list-style-type: none"> • Donative Promises and Nominal • Illusory Promises/Mutuality (Wickham, Scott , Gurfein) • Legal Duty Rule/Modifications (Lingenfelder, Austin) • Past Consideration (Mills, Webb) • Reliance (Kirksey, Ricketts, Feinberg, Bacardi) | <p>3-4 4-9 9-12 12-13 13-16</p> |
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| <ul style="list-style-type: none"> • Duress (Batsaskis, Choinard) • Unconscionability (Walker, Maxwell, Kirby) | <p>16-18 18-20</p> |
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